

ERIC WILSON

Chandler, AZ 85224 | krista.smith@valentinerecruiting.com

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RE: [Job Title]

Dear Hiring Manager,

I am writing to express my interest in the Inside Sales Manager position at PayPal. With over a decade of sales leadership experience spanning SaaS, staffing, and professional services, I bring a proven record of driving revenue, building high-performing teams, and delivering customer-focused solutions that align with PayPal's values of innovation, inclusion, and collaboration.

In my current role as Regional Manager at Ascend Staffing and previous leadership roles at Adecco, I consistently exceeded performance targets while mentoring teams across multiple markets. My ability to craft strategic sales plans, lead complex negotiations, and manage client relationships has directly resulted in market expansion and increased customer retention. Additionally, my background in leveraging CRM tools like Salesforce and employing data-driven insights aligns well with your expectations for performance tracking and cross-functional collaboration.

Beyond my sales acumen, I have a passion for empowering others—a trait I've demonstrated through coaching emerging leaders and driving cultural transformation across teams. I am excited by PayPal's mission to democratize financial services and would be honored to contribute to a company that prioritizes both innovation and impact on a global scale.

I welcome the opportunity to further discuss how my experience and leadership style would be a strong fit for PayPal. Thank you for your time and consideration.

Warm regards,
Eric D. Wilson

Eric Wilson